



Where Ideas Come to Grow

APPLICATION

Name of Business _____

Contact _____ Title _____

Street Address _____ Email _____

City, State, Zip _____ Fax _____

Business/Mobile Phone _____ Home Phone _____

Social Security Number _____ Drivers License Number/State _____ / _____

U.S. Citizen Yes No

If No, what is your status? _____

1. Type of Application: (Check one)

Resident Associate

2. Is your business:

New Existing Since _____

3. Form of Business: (Check one)

Partnership Sub "S" Corporation
Corporation Sole Proprietor
Limited Liability Other _____

4. Describe your business, its products and services, and the technology on which it is based.

5. Describe the activities to be undertaken at the Syracuse Technology Garden.

6. Estimate the investment to date in the business and source of funds:

\$0 - \$50,000 \$50,000 - \$100,000
\$100,000 - \$150,000 \$Over \$150,000

7. Identify the source(s) of this investment to date.

8. Describe your company's stage of development (Check one)

Idea/Concept
Marketing Product/Service
Product/Service Development

9. Is the company licensed to do business in New York?

Yes
No

10. What revenues from sales have been made to date? \$ _____

11. If sales revenues have been made, who are your major customers?

12. List the individuals that will serve as your company's Officers and Directors, including their position, qualifications and background. Additional names may be submitted on a separate page.

Name _____	Position _____
Street Address _____	City, State, Zip _____
Phone _____	Background/Experience _____

Activity in daily operations _____

Name _____	Position _____
Street Address _____	City, State, Zip _____
Phone _____	Background/Experience _____

Activity in daily operations _____

Name _____	Position _____
Street Address _____	City, State, Zip _____
Phone _____	Background/Experience _____

Activity in daily operations _____

13. Have any Officers or Directors ever been convicted of a crime?

Yes

No

If yes, explain. _____

14. Does your company have any past or pending lawsuits?

Yes

No

If yes, explain. _____

15. Estimate the total number of employees (including principals) anticipated.

At the time of occupancy: Full Time _____ Part Time _____

One year later: Full Time _____ Part Time _____

Two years later: Full Time _____ Part Time _____

Three years later: Full Time _____ Part Time _____

16. Does the company utilize outside professional advisors (i.e., accountants, lawyers, etc.)?

Yes

No

If Yes, please list below:

24. Describe the target market for your product or service.

25. Describe your product's advantage. How does your product or service answer the needs of your target market and what makes it better than your competitor's product or services?

26. List your competitors (names and website URLs). _____

27. Have you performed a thorough cost analysis of producing a single unit of your product or service? (If Yes, include with application.) Yes No

Operations

28. Do you require any specialized equipment or facilities? (If Yes, please describe below.) Yes No

29. If you answered Yes to question #28 above, do you plan to purchase or lease this equipment? Lease Purchase

30. Do you plan to outsource any portion of your product or service operations? If Yes, please describe below. Yes No

Risk Factors

31. Briefly describe potential factors that may impact your company. Below are some common risk factors, though all may not apply to your business. Use back of this page or a separate page if necessary.

a. Economic (i.e., inflation, recession, interest rates, etc.)

b. Financial

c. Regulatory

d. Competitors

e. Product Development

f. Management Team

g. Other

32. In addition to the application, please attach the following documents to your application:

a. Resumes of the principals involved.

b. Business Plan (including financial statements and projections)

My signature below certifies that all of the information contained in this application is true and complete. I authorize the Syracuse Technology Garden to verify information contained in this application by contacting bank, trade or other credit sources.

Signature

Date